

# Tormey Capital Partners

Accelerating Growth

## Who We Are

Tormey Capital Partners is a small team of seasoned investors and operators dedicated to nurturing the growth and success of Tampa Bay's vibrant business ecosystem. As proud members of the Tampa community, our mission is to ensure that established local businesses not only succeed but thrive and amplify their impact.

## How We're Different

- We have substantial operating experience and a collaborative approach to building value at the companies with whom we partner. We have 15+ years of aggregate post-MBA operating experience, unlike most search fund partners
- We offer simple terms and an expedited process; we are driven to get the right deal done, quickly
- We are solely focused on the Tampa Bay region, our home community
- We prioritize relationships, value humility, and care deeply about our teams
- We are not an institutional firm, but rather a team of operators keen on growing businesses the right way for the long term, while allowing current owners to transition out of the business on their own terms
- Our goal is to build and sustain a business over the long term

## Target Financial Criteria

- Revenue of \$5-\$35 million
- \$1-5 million of cash flow, with flexibility
- Owner seeking to retire or transition out; we can step into businesses that don't have a solid succession plan
- Industry-agnostic, with a preference for services businesses with recurring cashflows

## Founding Partner Story

After moving to Tampa in 2016, Jim has spent the last seven years operating private equity-backed businesses. However, with two young children and an affinity for this area, he decided to double down on Tampa Bay for the long term. He is now looking to acquire and operate a local business with the aim of facilitating a favorable exit for its founders while also expanding its operations, footprint, and growth trajectory. Jim's passion for this community and its people fuels his eagerness to explore this new chapter in his professional journey.



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